

**RFP-11-6**  
**Vendor Questions**  
**IOT Response**

1. Could you please provide address and phone numbers for the PRIS?
  - a. *No. For many of these sites, billing is directly to the site, so a complete list is not available. PRIS can be installed anywhere in the state, in all 92 counties.*
2. In reviewing the RFP, there was mention of three attachments that we have unable to locate: Attachment AM/WBE participation plan form, Attachment B Sample Contract, Attachment C Indiana Economic Impact Form. Could you please send these attachments?
  - a. *They are posted on the IDOA website, along with the RFP.*
3. In looking at the summary of usage page, is the estimated volume per month in addition to the interstate and intrastate or is a summary of the two?
  - a. *Estimates are shown for IntraState and InterState, as well as IntraLATA and InterLATA.*
4. Can you provide a breakdown of the InterLATA traffic to provide traffic within Indiana that is not IntraLATA?
  - a. *Section 1.4 in the RFP under estimated volume breaks that down as best as the State can.*
5. What is the NPA-NXX of the main outbound location?
  - a. *Do not fully understand the question. There isn't one main location for outbound LD. The state has offices in every county, plus there are other users of the current contract, such as K12, Libraries and Universities.*
6. Can we provide a URL to complete vendor financials or does the State require printed copies? Two annual reports will add 400+ pages to the proposal.
  - a. *Yes a URL would be preferred.*
7. Please clarify the \$750,000.00 figure. Is this meant to be the previous 24 months total to any state government, or for example, \$750,000.00 per month to state government?
  - a. *This requirement is the sales volume of your company, pertaining to the various types of services bid. Not just services sold to state governments.*
8. 2.4.2.2 is the first reference to Attachment C as Cost Tables, Section 1.5 references Attachment C as the Indiana Economic Impact Form. The vendor has only received the Indiana Economic Impact Form. Will the State provide the Cost Tables?
  - a. *Cost table has been posted to the website as Attachment D.*
9. 2.4.3.4.3, Please define pre-subscription.
  - a. *Toll Presubscription is a procedure whereby a customer designates to the Telephone Company the IntraLATA and InterLATA Toll Providers, i.e., Interexchange Carriers (IXCs) which the customer wishes to be the carriers of choice for toll calls. Such calls are automatically directed to the designated carrier(s) without the need to use carrier access codes or additional dialing to direct the calls to the designated carrier.*

- 10.2.4.7 Billing / 2.4.7.11 Question: refers to "The format to be followed is described herein." Please provide more detail on what format the State wants vendors to follow.
- a. *IOT wants a report each month showing the activity on this contract, so we are able to maintain the value of the entire contract. We will allow the vendor to determine that format; we just need to see an example as part of your proposal.*
11. Attachment C Indiana Economic Impact Form - Requirement 10 / IN DWD  
Account Number - Question: Please provide further information regarding this account number.
- a. *Respondents should know this number if they are required to report to the Indiana Department of Workforce Development. If applicable, respondents may contact DWD for assistance.*
12. Attachment C Indiana Economic Impact Form - Requirement 11 / IN DOR  
Account Number - Question: Please provide further information regarding this account number.
- a. *Respondents should know this number if they are required to report to the Indiana Department of Revenue. If applicable, respondents may contact DOR for assistance.*
13. A possible 30 points is available for pricing 10% below existing pricing. Are the points awarded for an overall price-down of 10% (which could be arrived at in a variety of approaches) or looked at for each pricing item being reduced 10%? In either case please provide detail on how the calculations will be evaluated.
- a. *If you provide a 10% reduction in cost for the contract as a whole, you will receive 30 points. Matching current cost is zero and variations will be weighted appropriately from there.*
14. Can you provide a further clarification of Dedicated and Switched usage to break that down into On Net to On Net, Switched to Dedicated/Dedicated Switched and Switched to Switched.
- a. *The usage data in the RFP is the best that the State has.*
15. Please confirm the LD service rates listed apply to interstate and intrastate call types?
- a. *Yes.*
16. Can you provide your international calling breakdown of rates by country?
- a. *Yes, list has been posted along with the Q&A document.*
17. Can you provide a working phone number from each of the PRI locations to enable the vendors to determine mileage for the local channel calculations?
- a. *No. For many of these sites, billing is directly to the site, so a complete list is not available. PRIS can be installed anywhere in the state, in all 92 counties, with various mileage calculations.*
18. Does the 'free' PRI include the T-1 access?
- a. *Yes*
19. Can you provide your definition of a "Tier One" provider?
- a. *A network provider who owns a network that can reach every other network without purchasing transit or paying settlements to do so. Also, is not buying services wholesale from other vendors, in order to provide any*

*of the services offered.*

20. Can you provide the current LD usage requirements to qualify for a PRI at no monthly charge?

- a. *There are no usage requirements. The only constraint is that the PRI has to be used for inbound or outbound LD, or both. No minimum usage.*